



2015 Advance Colorado Procurement Expo

The Buyers' and Sellers' Marketplace

EVENT AGENDA

Monday, March 9 | 9 a.m. - 3 p.m.
Grand Hyatt Denver at 1750 Welton Street, Denver, Colorado 80202
Room Locations are on the 2nd Floor Unless Otherwise Indicated

Procurement Expo Sponsors



7 AM – 8 AM	Exhibitor Registration	<i>Imperial Ballroom Foyer</i>
8 AM – 8:45 AM	Exhibitor Set-up & Breakfast	<i>Imperial Ballroom & Foyer</i>
8:45 AM – 9 AM	Expo Ribbon Cutting	<i>Imperial Ballroom Foyer</i>
	Join the Procurement Expo Sponsors, the Executive Directors of the Office of Economic Development & International Trade and the Department of Personnel & Administration for the opening of the <i>2015 Advance Colorado Procurement Expo</i>	
9 AM	Expo Opens to Attendees	<i>Imperial Ballroom</i>
9 AM – 3 PM	FREE Workshops	<i>Maroon Peak</i>
11 AM – 1 PM	Exhibitor Lunch (ticketed)	<i>Mount Columbia (3rd Floor)</i>
3 PM	2015 Advance Colorado Procurement Expo Close	



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WORKSHOP AGENDA

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Maroon Peak 2nd Floor

Sponsored by



- 9 AM ***Responding to a Request for Proposal (RFP) Solicitation***
Key points for submitting a successful proposal will be covered. Including the most common mistakes and go or no go decision process. Presented by the Colorado PTAC (Procurement Technical Assistance Center)
- 10 AM ***Minority & Women's Business Certification***
Panel Discussion moderated by Olivia Mendoza, Director of the State Minority Business Office
- 11 AM ***ACCESSColorado 3 STEPS for doing Business with the State of Colorado***
Join David Musgrave, Supplier Diversity Liaison with the State Purchasing Office and learn about State Procurement. Also find where to find solicitations and opportunities for State Agencies, State Institutions of Higher Education and Local Government.
- 1 PM ***How K-12 Schools Procure Goods & Services***
Panel Discussion moderated by Molly McLoughlin, Chair of CEPC (Colorado Educational Purchasing Council)
- 2 PM ***Understanding State IT Procurement***
Kathy Heese, Vendor Management Office at the Governor's Office of Information Technology (OIT) will share the history of OIT, statutes governing IT procurement, consolidation of purchasing, roadblocks, where OIT is today with and the future of State IT Procurement. Learn how to sell IT products and services to the State of Colorado in this informative workshop.

Seating is limited and is available on a first come first serve basis.